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62.21
SEED LABORATORY.

WEBSTER'S

MAMMOTH PACKET

& BULK

SEEDS

Trade List.
Price 1900.

No 4.

MEL L. WEBSTER=SEEDMAN.

INDEPENDENCE -- IOWA.

SPRING WHOLESALE PRICE LIST

FEBRUARY,
1900

—OF—

WEBSTER'S HIGH GRADE BULK AND PACKET SEED.

TO THE TRADE:

I am glad of this opportunity to present you with my Wholesale List of High Grade Seeds. I realize fully that **QUALITY COUNTS FOR MORE** in this than in any other line of merchandise, and I do not need to tell you that cheap seed, grown by irresponsible growers in a careless and haphazard manner, with but the one object in view of reducing the cost of production regardless of quality, are never cheap seed to buy, no matter at what price they can be procured. Such seed are sure to be a sore disappointment to the one who uses them and an injury to the trade of the dealer who sells them. The prosperity of the country, the advance in wages and better prices for produce has had its effect in a general way upon the value of seeds, and no one should expect to get their seed at as low a price as in the last few years of depression, light trade and over-production. Prices of seed are firm and advancing. Not in years have all the conditions of the seed trade been as healthy as at present. Competition is brisk among seedsmen, but we do not find it necessary to put the price below the cost of production in order to effect sales. There is no surplus stock in sight and of very many things there will not be enough to go around. We want to congratulate all who placed their orders for bulk seed with us early, as they have profited by so doing, and I would suggest that any who have not ordered attend to the matter as soon as possible, as there are many items on which the supply will be exhausted before the season is over.

WE LEAD in Packet Seeds. Webster's **MAMMOTH PACKET** is the only **UP-TO-DATE** Packet in the Market.

MEL. L. WEBSTER,

SEEDSMAN,

INDEPENDENCE, IOWA.




High Grade Seeds...

In no other line of goods is quality of as much importance as in Seeds, and in no other line does the purchase and sale have to be made on confidence as in this line.

A farmer buys stock, or a piece of machinery, or almost anything else, and he has an opportunity to exercise his judgment, but when he buys seed there is no such opportunity. He can test them for vitality, but it is impossible without using the entire season from seed time to harvest to test their purity and trueness to name. There has been a tendency the past few years to crowd down the cost of production, and often times it has been done at the sacrifice of quality. The past season has been one of very short crops, and the consequence is a sharp advance in price, and I look for a still greater advance before the season is over. Seeds have been selling too low, and it will be much better for all concerned to have the prices advance to where they will give the grower a fair profit for his labor, as then only can we expect to have proper care taken with our stocks.

It is sure to be a good many years before seed will be sold as low as in the past. Peas and Beans in particular are costing more to grow than we have been asking for them, and the seed stocks are so short that there can not be enough planted the coming year to any more than take care of the trade, even with an abundant crop. As there are no public market quotations on bulk seed, it is impossible to anticipate what competition we will have to meet, and we would deem it a great favor if our friends will always give us an opportunity of meeting any prices made by other reliable seedsmen, as we always make it a point not to be undersold.

These prices are not binding for any time or quantity, but are subject to market change and to stocks being unsold.



THIS ♣ ♣
LIST ♣
IS ♣
FOR ♣
DEALERS
ONLY ♣ ♣

The prices quoted in this list are strictly Wholesale Prices, and are for dealers who buy to sell again. The line of goods I put up and the varieties of seed I quote are those which are the most staple with the store trade. As I do not do a retail business, the new and high priced novelties I leave for those seed companies who make a specialty of the retail catalogue trade. The line of seed I handle comprises everything ever used by the trade, whose business I solicit, and in whose interest I try to conduct my business.

♣ ♣
TERMS ♣ ♣
♣ ♣

All Garden Seed, both bulk and packages, are sold on JUNE 1st time, regardless to time of shipment, and are due, net, without any discount at that date. All bills not paid by June 5th are subject to sight draft without notice. We will not allow EXCHANGE or EXPRESS CHARGES on remittance, and if PERSONAL CHECKS are used they must be drawn WITH EXCHANGE. Onion Sets, Field Peas and Grass Seed are Net, 30-day goods.

BAGS ♣ ♣
AND ♣
BOXES ♣ ♣

No charge made for Display Cases for package seeds, but Bags, Boxes, Barrels and Crates used for packing loose bulk seed, onion sets and field seed will be charged at cost, and we will try to pack all goods so that this necessary package charge will be as little of a hardship on our customers as possible, and I will allow credit for Muslin Bags if returned in good shape, free of express or freight charges. The Two-Bushel Seamless Bags are a staple article, and can be disposed of at a profit over the price I charge you.

ORDERS ♣
BY ♣
MAIL ♣ ♣

I especially solicit any business you may have to place by mail. For all the trade who will receive this list there will be no place from which supplies can be procured in less time than they can if ordered of me, and the matter of time is a very important thing during the seed selling season. I have every benefit of quick express and freight service, and will use every effort to fill mail orders without delay.

We send out no seed to be sold on COMMISSION. Both Packet and Bulk Seed are sold OUTRIGHT.



NON-WARRANTY ❀ ❀ ❀ ❀

I will exercise the greatest care to have all seeds I sell true to name and of the **HIGHEST GRADE**, and guarantee to test all seed that they may be sure of germination before they are sent out, but as there are so many outside conditions that even the germination of seeds depend on, it is impossible to warrant them, and it is expressly understood and agreed that they are not warranted in any respect, and I will not be responsible for the crop. If the seed is not accepted on these terms, they must be returned at once.

The Items Marked in Heavy Type are Most Desirable.

ASPARAGUS ❀ ❀ ❀ ❀ ❀ Per Lb.
Conover's Colossal, *old standby*.....\$.18

BEANS—Dwarf, Wax Pod ❀ ❀ Per Bu.
Black Eyed Wax..... 5.00
Improved Golden Wax, *fine quality; productive*..... 5.00
Golden Wax..... 4.75
Improved German Black Wax, *very popular sort*..... ~~5.00~~ 3.75
Wardwell's Kidney Wax, *early; favorite for market*Sold Out
German White Wax, *vine small; bean white* \$5.50
Golden Eyed Wax, *good shipper*..... 4.50
Refugee Wax..... 4.75
Crimson Flageolet Wax 6.00
Purple Flageolet Wax. 6.00
Davis' White Kidney WaxSold Out

BEANS—Dwarf, Green Pod ❀ ❀ ❀
Early Red Valentine, *best green pod bean* \$6.00
Early Yellow Six Weeks, *early; productive*.....Sold Out
Early Mohawk, *earliest bean; quite productive*.....\$5.00
Refugee or Thousand to One, *very productive; late*..... 5.50
White Kidney, (Field,) *valuable for field* 3.00
California Tree, (Field,) *dwarf; compact; bean small*..... 3.00
Dwarf Horticultural, *late; superior quality* .. 4.50
Henderson's Dwarf Lima, *bean smaller than Lima*..... 5.00
Burpee's Dwarf Lima, *bean large; finest quality*. Sold Out
Burpee's Stringless Green Pod.....Sold Out

BEANS—Pole ❀ ❀ ❀ ❀ ❀
Red Speckled Cut Short or Corn Hill, *to plant with Corn*.... \$5.00
Horticultural or Cranberry, *bean large; round; fine*.....Sold Out
Long White Dutch Case Knife, *a good climber*Sold Out
Large White Lima, *well known; standard*\$5.50
Kentucky Wonder..... 6.00

N. B. NO BEANS ALONE. Except to our regular customers, it will be impossible to fill orders for Beans unless they are part of a general order for seed. Stocks are so short it is necessary for us to do this in order to take care of our regular trade.

BEEETS—Table Varieties ❀ ❀ ❀ ❀ Per Lb.
Early Blood Turnip, *well known; popular*.....\$.20
Egyptian Blood Turnip, *early; fine*... .. .20
Market Gardeners, *half long*.... .. .25
Edmand's Early Blood Turnip, *fine shape; blood red*.25
Eclipse Blood Turnip, *extra early; tender when young*..... .22
Early Bassano Turnip, *good quality*22
Dewing's Blood Turnip, *desirable; early*22
Long Smooth Blood, *best for winter use*.... .. .18
Swiss Chard or Sea Kale Beet, *grown for the tops*..... .25

BEEETS—Mangel Wurzel ❀ ❀ ❀

Per Lb.

Mammoth Long Red, <i>large; standard sort</i>	\$.15
Golden Tankard, <i>best yellow beet</i> .....	.15
White French Sugar, <i>flesh white; very sweet</i> .....	.14
Orange Globe, <i>smooth; fine shaped root</i> .....	.15
Vilmorin's Improved Sugar .....	.15



Early Jersey Wakefield.

CABBAGE ❀ ❀ ❀ ❀ ❀

Per Lb.

Early Jersey Wakefield, <i>favorite for market gardeners</i>	\$2.50
Extra Early York, <i>very early; conical shaped</i> .....	.75
Early Winnigstadt, <i>early; a sure header</i> .....	.75
Early Flat Dutch, <i>excellent; second early sort</i>	1.00
Sure Head, <i>for fall and winter; drumhead shaped</i>	1.25
Fottler's Improved Brunswick, <i>large; second early</i>	1.25
All Seasons, <i>good keeper sure to head</i>	1.50
Henderson's Early Summer, <i>grows large</i>	1.25
Premium Late Flat Dutch, <i>a standard winter sort</i>	1.00
Large Late Drumhead, <i>for fall and winter; solid</i>	1.00
Marblehead Mammoth Drumhead, <i>noted for size</i>	1.00
Red Dutch	1.25
Hollander or Danish Bald Head	1.50
Improved American Savory	1.25

CAULIFLOWER ❀ ❀ ❀

Per Oz. Per Lb.

Early Paris, <i>early; head large and solid</i>	\$.50	\$ 5.00
Henderson's Early Snowball, <i>a sure header</i>	1.75	24.00

CARROT ❀ ❀ ❀ ❀ ❀

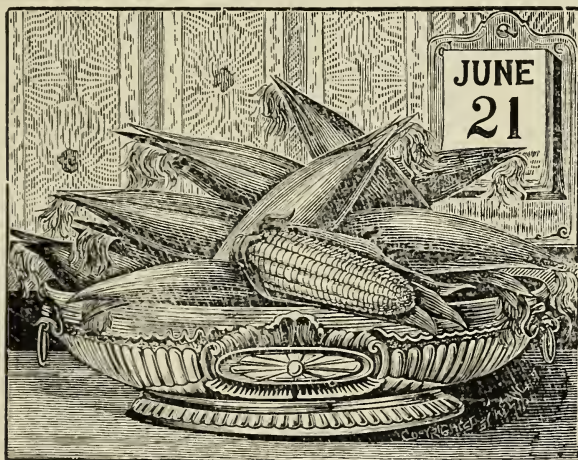
Early Scarlet Horn, <i>best for early</i> .....	.35
Danver's Half Long, <i>standard for table or stock</i> .....	.35
Ox Heart or Grenade, <i>large; heart shaped</i> .....	.35
Improved Long Orange, <i>well known and popular</i> .....	.30
Chatenay .....	.35

CARROT—Continued ♣ ♣ ♣

Per Lb.

Half Long Stump Rooted\$.35Large White Belgian, *for stock purposes*..... .22Yellow Belgian, *grows large*22**CELERY** ♣ ♣ ♣ ♣**Golden Hearted Dwarf**, *best for home garden*75Golden Selfblanching, *beautiful and good quality*..... 2.25Giant White Solid, *large; crisp; fine flavor*..... 1.00Boston Market, *good for light soil*50White Plume, *a good keeper; very handsome*..... 1.10

Giant Pascal75

Celeriac, *a turnip-rooted sort*50**COLLARDS**, Georgia Southern..... .60**Extra Early Cory Corn.**

N. B. Sweet Corn is always sold by Measured Bushel as there is no legal weight, and neither could there be a just weight on it, as the different sorts vary so much. Early, flinty varieties going as high as 55 pounds to the bushel, while kinds like Evergreen and Country Gentleman weigh as low as 44 to 46 pounds to the bushel.

CORN—Sweet ♣ ♣ ♣ ♣ ♣

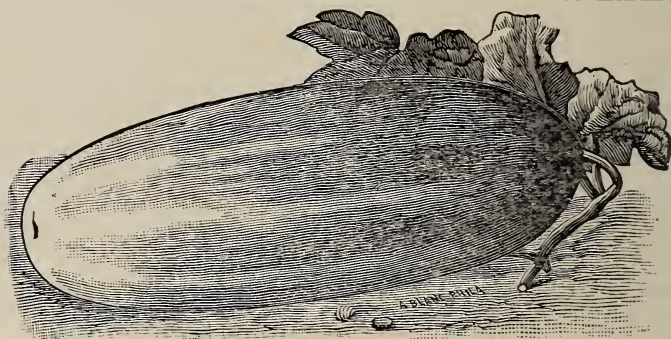
Per Bu.

Extra Early Adams\$1.75**Early White Cory**, *a white selection of Cory*.....Sold Out**Early Red Cory**, *produces roasting ears in 60 days*.....\$2.00**Early Minnesota**, *early; of good quality*..... 1.75**Crosby's Early**, *of the finest variety*..... 2.00**Perry's Hybrid**, *popular in the East*Sold Out**Moore's Concord**, *ears large; good*.....\$1.75**Black Mexican**, *quality very fine*..... 2.25**Country Gentleman**, *tender; very sweet*.....Sold Out**Stowell's Evergreen**, *well known; standard sort*.....\$1.75**Mammoth Late**, *very large; sweet*..... 1.80**Egyptian Sweet**, *much used for canning*..... 1.80**Sweet Fodder**..... 1.25

CORN—Field ❀ ❀ ❀ ❀ ❀	Per Bu.
Pride of the North. (Dent.) <i>very early; deep kernel</i>	\$.80
Improved Leamings. (Dent.) <i>ears large; early</i>.....	.75
Iowa Gold Mine. <i>very popular</i>.....	.75
Longfellow. (Flint.) <i>bright yellow; ear long</i>.....	.60
King Phillip. (Flint.) <i>copper colored</i>.....	.90
Sanford White. (Flint).....	.90

CORN SALAD ❀ ❀ ❀ ❀ ❀	Per Lb.
Large Leaved	\$.25

CRESS ❀ ❀ ❀ ❀ ❀	
Upland Cress. <i>sometimes called Pepper Grass</i>.....	.25



Improved White Spine.

CUCUMBER ❀ ❀ ❀ ❀ ❀	Per Lb.
Early Green Cluster. <i>best early sort</i>	\$.22
Early Frame. <i>very popular for table or pickles</i>.....	.22
Peerless White Spine. <i>best for table use</i>.....	.22
Early Russian. <i>small; short; very early</i>.....	.22
Green Prolific. <i>short; valuable for pickling</i>.....	.22
Boston Pickling. <i>very productive</i>.....	.22
Improved Long Green. <i>best known sort; unexcelled</i>.....	.22
Long Green Turkey. <i>productive; good quality</i>.....	.22
Nichols' Medium Green. <i>medium long; good for pickles</i>.....	.22
Chicago Pickling. <i>much grow for pickling</i>.....	.22
DILL, Common.....	.50

ENDIVE ❀ ❀ ❀ ❀ ❀	
Green Curled. <i>very beautiful; hardy fine</i>.....	.70
White Curled. <i>good for market; very attractive</i>.....	.70

EGG PLANT ❀ ❀ ❀ ❀ ❀	
Early Long Purple. <i>early; best for private garden</i>	1.10
New York Improved. <i>standard market variety</i>	2.10

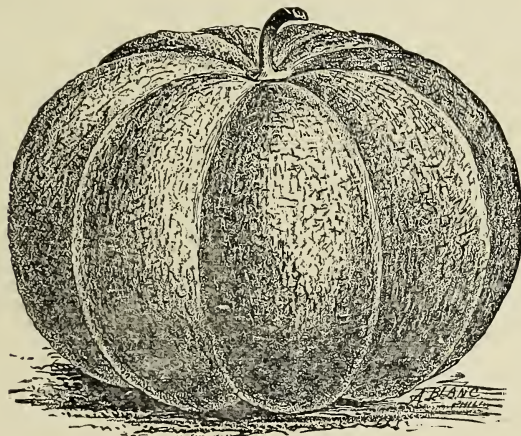
KALE, Dwarf German Green Curled. <i>dwarf; compact</i>35
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KOHL RABI ❀ ❀ ❀ ❀ ❀	
Early White Vienna. <i>bulb smooth; best for table</i>	1.25
Early Purple Vienna. <i>bright purple</i>	1.50

LEEK, American Flag. <i>most extensively grown</i>65
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LETTUCE * * * * *

	Per Lb.
Prize Head , <i>finest quality; best for home garden</i>	\$.40
Hanson, <i>forms large, solid head</i>45
Black Seeded Simpson , <i>for home or market garden</i>.....	.45
Early Curled Silesia , <i>very popular; fine quality</i>.....	.40
Grand Rapids, <i>a favorite for growing under glass</i>....	.40
Early White Cabbage, <i>grows white; close firm head</i>.....	.40
Green Fringed, <i>beautiful fringed leaves; excellent</i>.....	.55
Tennis Ball, <i>valuable for forcing</i> .....	.45
Simpson's Early Curled, <i>forms large, loose head</i>.....	.40
California Cream Butter, <i>good for summer</i>.....	.50



Montreal Market Musk Melon.

MELON Musk * * * * *

	Per Lb.
Paul Rose , <i>green; orange flesh</i>	\$.45
Osage , <i>thick orange flesh; dark green color</i>.....	.25
Improved Prolific Nutmeg , <i>well known; fine quality</i>.....	.25
Early Hackensack , <i>large; early; green flesh</i>.....	.25
Yellow Canteloupe, <i>flesh deep orange; skin yellow</i>.....	.25
Netted Gem, <i>small; early; fine variety</i>.....	.45
Skillman's Netted , <i>early; superior quality; green flesh</i>.....	.30
Surprise, <i>cream white; round; flesh salmon colored</i>.....	.30
Orange Christiana, <i>early; skin and flesh yellow</i>....	.25
Banana, <i>very long; skin yellow; salmon fleshed</i> .....	.30
Shumway's Giant, <i>very large; orange flesh</i>.....	.30
Chicago Market, <i>large; green flesh; fine quality</i>.....	.30
Pineapple, <i>small; dark green; flesh green</i>.....	.30
Montreal Market , <i>one of the largest of the Nutmegs</i>.....	.30
Rocky Ford, <i>strain of Netted Gem; fine; good keeper</i>.....	.45
White Japan, <i>small; cream colored; green flesh</i>.....	.30
Bay View, <i>oblong; flesh green; productive</i> ....	.30
Tip Top, <i>orange flesh; oval; cream colored; fine</i> .....	.30
Irondequoit, <i>round; netted; orange flesh</i>.....	.30
Banquet, <i>superior quality; orange flesh</i>.....	.30

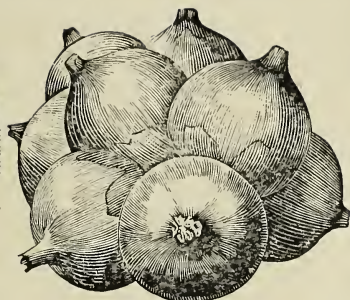


Cole's Early.

MELON—Water ♣ ♣ ♣ ♣ ♣	Per Lb.
Phinney's Early, the earliest	\$.22
Kolb's Gem, large; solid; good shipper .....	.20
Mountain Sweet, well known; excellent quality.....	.25
Jordan's Gray Monarch or Light Icing, very large.....	.25
Dark Icing, large; fine quality .....	.25
Peerless or Ice Cream, early; best for private garden.....	.22
Cuban Queen, popular for market and shipping.....	.20
Sweet Heart, large; fine quality .....	.25
Mammoth Ironclad, a good shipper and keeper.....	.25
Florida Favorite, early; large; fine quality .....	.22
Kentucky Wonder, new; of great merit .....	.25
Dixie, beautiful; extra quality.....	.25
Seminole, very popular; early .....	.25
Gypsy or Georgia Rattlesnake, popular for shipping.....	.20
Citron, for preserving; red seeded.....	.25
Cole's Early, extra early; of fine quality.....	.25
MUSTARD , Smooth Leaved.....	.20
Chinese Curled.....	.45
MARJORAM ♣ ♣ ♣ ♣ ♣	
Sweet.....	\$.70
NASTURTIUM ♣ ♣ ♣ ♣	
Tall Mixed.....	.35
Fine Dwarf Mixed, a fine mixture.....	.50
OKRA , Dwarf White.....	.25



Bottom Onion Sets.



Top or Button Sets.

ONION SETS ♣ ♣ ♣ ♣ ♣

Per Bu.

Top or Button, 28 pounds to the bushel.....	\$3.00
Choice White Bottom Sets, <i>grown from Seed, measured Bu</i> ...	2.75
Choice Yellow Bottom Sets, " " " " " "...	2.25
Choice Red Bottom Sets " " " " " "...	2.50

Onion Sets are sold on a **Net Cash** basis, and the terms are **Thirty Days** with **No Discount**. Barrels and crates will be charged at cost. A desirable way to have them shipped is in One-Bushel Crates, which cost 10 cents each. Onion Sets can not be sent without danger of freezing until after the usual time of sending balance of seed order, and I will not take the responsibility of shipping them before March 15th, but will ship at purchaser's risk at any time.

ONION ♣ ♣ ♣ ♣ ♣

Per Lb.

Large Red Wethersfield , <i>standard for field</i>	\$.90
Southport Red Globe , <i>quality fine; handsome</i>	1.50
Extra Early Red, <i>quick grower; flat</i>.....	.90
Yellow Globe Danvers, <i>much used for sets</i> .....	.90
Yellow Danvers, Flat, <i>a staple sort; good keeper</i>....	.80
Yellow Strasburg , <i>much used for sets</i>.....	.80
Southport White Globe , <i>mild; a beautiful sort</i>	1.75
White Portugal or Silver Skin, <i>good for pickling</i>	1.75
Early White Pearl , <i>for pickling</i>	1.75
White Queen, <i>small; early</i>	1.75
Mammoth Silver King, <i>grows very large</i>	1.50
Prize Taker or Spanish King, <i>straw colored; large</i>	1.00
Giant Rocco, <i>an imported variety</i>.....	.90
Giant White Tripoli.....	.90

PARSNIP ♣ ♣ ♣ ♣ ♣

Hollow Crown , <i>an old and reliable sort</i>.....	.18
Long Smooth White, <i>longer than Hollow Crown</i>.....	.18

PARSLEY ♣ ♣ ♣ ♣ ♣

Champion Moss Curled , <i>very beautiful; the best</i>.....	.35
Hamburg, <i>has a large, Carrot-like root</i>.....	.35



Improved Extra Early.

It is customary with most seedsmen to list quite a number of Extra Early sorts, such as First and Best, Early Kent, Philadelphia Extra Early, Dan O'Rourke and many others, with usually one of their **own brand**, all of which are usually taken from the same bin, and well they may be, for there is no difference in them. If your trade calls for any of these sorts, I can mark them to suit you, but prefer not to deceive my trade by listing them separately.

PEAS—Extra Early Variety ❀

	Height.	Per Bu.
Alaska. <i>valuable first early; green seeded</i>	2 ft.....	\$4.00
Extra Early , <i>earliest; white seeded</i>	2 ft.....	2.60
Improved Extra Early, <i>selected stock</i>	2 ft.....	2.75

PEAS—Early Dwarf ❀ ❀ ❀

* Bliss' American Wonder , <i>earliest wrinkled</i>	1 ft.....	4.50
* McLean's Little Gem , <i>Premium Gem strain</i> ..	1½ ft.....	3.50
Improved Tom Thumb, <i>popular sort</i>	1 ft.....	3.00
Blue Peter, <i>often called Blue Tom Thumb</i>	1 ft.....	3.00
* Nott's Excelsior , <i>new; very popular</i>	1 ft.....	4.50

(*) Indicating a Wrinkled Variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.

PEAS—Second Early ❀ ❀ ❀

	Height.	Per. Bu.
*McLean's Advancer, <i>second early</i>	2 ft.	\$3.50
*Bliss' Everbearing, <i>long time bearing</i>	2 ft.	3.50
*Pride of the Market, <i> pods large; fine</i>	2 ft.	4.50

PEAS—Later Sorts ❀ ❀ ❀ ❀

*Champion of England, <i>standard sort</i>	5 ft.	2.50
*Yorkshire Hero, <i>called Dwarf Champion</i>	3 ft.	3.25
*Carter's Stratagem, <i>late Dwarf variety</i>	2 ft.	4.00
*Tall Gray Sugar, <i>edible podded sugar</i>	4 ft.	4.00
*Dwarf Gray Sugar, <i>of shorter growth</i>	2½ ft.	4.00
Melting Sugar, <i>edible podded</i>	2½ ft.	3.50
Telephone, <i> pods large</i>	3½ ft.	4.00
Bliss' Abundance		3.50
Large White Marrowfat, <i>a valuable variety</i>		1.75
Black Eye Marrowfat		1.75
Choice White Field		Market Price
Canada Green Field		Market Price

PEAS—Sweet or Flowering ❀

	Color.	Per Lb.
Cupid, dwarf	Clear White	\$.60
Blanche Burpee	Pure White	.50
Katherine Tracy	Pink	.35
Fire Fly	Scarlet	.50
Emily Henderson	White	.40
Mrs. Gladstone	Rose Pink	.50
Ignea	Intense Crimson	.50
New Countess	Bluish Mauve	.50
Fine Mixed, <i>a choice mixture</i> . . . . .		.20

PEPPER ❀ ❀ ❀ ❀

Bell or Bull Nose, <i>best for mangoes and pickling</i>	1.25
Long Cayenne, <i>much used for pickling</i>	1.25
Golden Dawn, <i>large; bell shaped; mild flavor</i>	1.50
Ruby King, <i>large and fine</i>	1.50

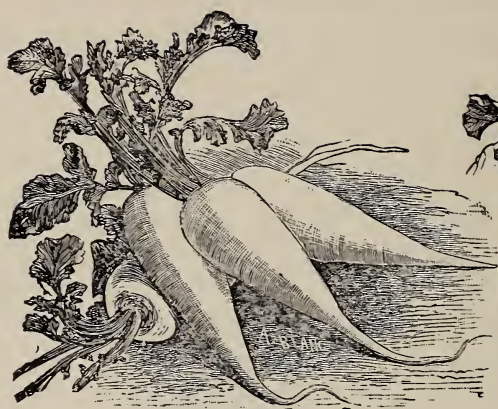
PUMPKIN ❀ ❀ ❀ ❀ ❀

Connecticut Field, <i>the staple variety for stock</i> . . . . .	.10
Kentucky Field, <i>thick meated; a valuable sort</i> . . . . .	.15
Small Sugar, <i>esteemed for making pies</i> . . . . .	.20
Improved Cushaw, <i>very large; crooknecked</i> . . . . .	.35
Mammoth Tours, <i>mammoth size; late</i> . . . . .	.50

RADISH ❀ ❀ ❀ ❀

Early Long Scarlet, Short Top, <i>standard sort</i> . . . . .	.22
Early Deep Scarlet Turnip, <i>very early and popular</i> . . . . .	.22
Early Scarlet Globe . . . . .	.25
Early Scarlet, Olive Shaped, <i>grows thick; fine quality</i> . . . . .	.25
Early French Breakfast, <i>pink and white; handsome</i> . . . . .	.25
Early White Tipped Scarlet Turnip . . . . .	.25
Early White Turnip, <i>small; grows quick</i> . . . . .	.22
Wood's Early Frame, <i>used for forcing; long</i> . . . . .	.25
Rosy Gem, <i>small; pink and white</i> . . . . .	.25
Non Plus Ulta, <i>new and popular</i> . . . . .	.30
Philadelphia White Box, <i>small and white</i> . . . . .	.25
Early White, Olive Shaped, <i>very crisp and fine</i> . . . . .	.25
Chartier Improved, <i>long; scarlet; white tipped</i> . . . . .	.22

(*) Indicating a Wrinkled Variety; weigh 56 lbs. to bushel. Others weigh 60 lbs.



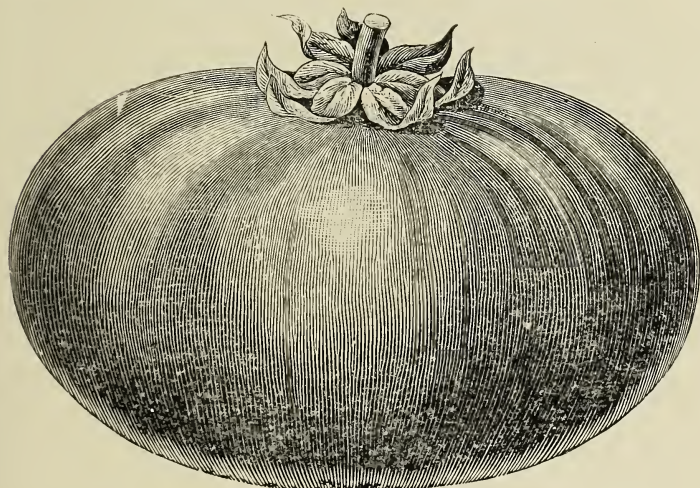
White Strasburg.



Scarlet Turnip Rooted.

RADISH—Continued ♣ ♣ ♣ ♣ ♣		Per Lb.
Long White Strasburg, <i>best for early summer</i>		\$.25
White Naples, <i>long; of fine quality</i> .....		.25
White Vienna, <i>sometimes called Lady Finger</i> .....		.25
California White Mammoth, <i>very large; fine</i> .....		.30
Yellow Globe, Summer .....		.25
China Rose, Winter, <i>mostly used for winter</i> .....		.25
Long Black Spanish, <i>a good keeper</i> .....		.25
RAPE, Dwarf Essex, <i>valuable for sheep</i> .....		.08
RHUBARB, Large Victoria .....		.80
SUMMER SAVORY .....		.50
SPINACH ♣ ♣ ♣ ♣ ♣		
Long Standing, <i>slow in running to seed</i> .....		.15
Viroflay, <i>popular with gardeners</i> .....		.15
Broad Leaf, <i>good quality; productive</i> .....		.15
Prickly Seeded, Winter, <i>very hardy</i> .....		.15
Round Leaf .....		.15
Bloomsdale, <i>Savoy leaved</i> .....		.15
SQUASH—Winter ♣ ♣ ♣ ♣ ♣		
Improved Hubbard, <i>most popular winter sort</i> .....		.35
Boston Marrow, <i>orange colored; good quality</i> .....		.25
Marblehead, <i>fine quality; good keeper</i> .....		.30
Sibley or Pike's Peak, <i>popular where known</i> .....		.30
Golden Hubbard, <i>new; valuable</i> .....		.40
Mammoth Chili, <i>good for stock and exhibition</i> .....		.50
SQUASH—Summer ♣ ♣ ♣ ♣		
Summer Crookneck, <i>staple early variety</i> .....		.25
Mammoth Summer Crookneck, <i>grows larger</i> .....		.25
White Bush Scalloped, <i>early; good quality</i> .....		.25
SALSIFY ♣ ♣ ♣ ♣ ♣		
Long White French, <i>oyster plant; a standard sort</i> .....		.70
Sandwich Island Mammoth, <i>grows large</i> .....		.75

SUGAR CANE ♣ ♣ ♣ ♣ ♣	Per Lb.
Early Amber...	\$.04
Early Orange .....	.04
SAGE , Broad Leaf Perennial, <i>old standby</i>	1.50
SWEET BASIL , Perennial Herb .....	.80
BROOM CORN ♣ ♣ ♣ ♣	
Missouri Evergreen.....	.04
SUNFLOWER ♣ ♣ ♣ ♣	
Mammoth Russian, <i>heads very large</i>.....	.05
THYME , a <i>perennial herb</i> ..	1.40



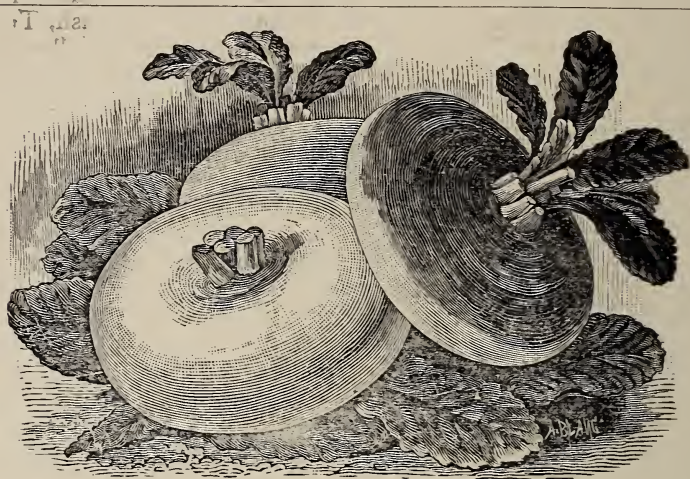
Acme Tomato,

TOMATO ♣ ♣ ♣ ♣ ♣ ♣	Per Lb.
Acme , <i>early; productive</i>	\$1.10
Red Trophy , <i>popular sort; color bright red</i>	1.25
Optimus , <i>smooth; solid</i>	1.25
Perfection , <i>bright red; fine quality</i>	1.10
Dwarf Champion , <i>grows dwarf and stocky</i>	1.25
Mikado , <i>foliage distinct; smooth; fine</i>	1.25
Atlantic Prize , <i>best early</i>	1.10
Matchless , <i>finely shaped</i>	1.50
Beauty , <i>large; solid; excellent</i>	1.25
Golden Queen , <i>the best yellow sort</i>	1.25
New Stone , <i>new and popular</i>	1.25
Yellow Husk or Ground Cherry	2.00
Ponderosa , <i>the largest</i>	2.25
TOBACCO , Connecticut Seed Leaf	1.40

TURNIP * * * * *

Per Lb.

Early Purple Top Munich, <i>grows very quick</i>	\$.25
Purple Top Strap Leaf, <i>standard for all purposes</i> .....	.18
Purple Top White Globe, <i>one of the best</i> .....	.18
Early Purple Top Milan, <i>very early</i> .....	.35
White Egg, <i>an elegant sort for table use</i> .....	.18
White Top Strap Leaf, <i>good for table or stock</i> .....	.18
Golden Ball, <i>a good keeper; fine quality</i> .....	.20



RUTABAGA * * * * *

Per Lb.

American Purple Top, <i>best for table or stock</i>	\$.16
Skirving's Purple Top, <i>smooth; fine quality</i> .....	.16
Carter's Imperial Hardy Swede, <i>good keeper</i> .....	.16
Sweet German or White Swedish Turnip .....	.20

* * * * * PAPER BAGS * * * * *

To use in putting up Bulk Seed for the customer: are a great convenience to the dealer, and I have made arrangements to supply my trade with them at a price low enough so that no one handling bulk seed can afford to do without them. They are a heavy manilla bag with a gummed flap and are almost indispensable in putting up one and two-ounce lots of small seed, such as Radish, Turnip, Onion, &c. We do not supply them plain, and will print the merchant's card on without extra charge. One reason that I make so low a price is that I consider the advertisement of my own on the bag is worth something to me. Prices are as follows:

2-Ounce Bags, per 1,000	\$1.80
2-Ounce Bags, per 500	1.00
1-Ounce Bags, per 1,000	1.60
1-Ounce Bags, per 500 .....	.90

Double Quantity Mammoth Packet.

My Vegetable Packages are of a special size, being much larger than the standard, and I pack double the amount of seed to the packet that has ever been packed heretofore. This makes a packet well worth 5 cents; the price at which it is intended to sell. To show just what double quantity means, my Mammoth Packets of Cucumber, Melon, Radish, Squash, Turnip, &c., contains 240 grains, troy weight, or equal to fully one-half ounce of seed, while the standard heft on these items is just one-half that amount. My Beet packet is extra large and I pack 320 grains, troy, of this seed, or two-thirds of an ounce, while the old standard size is one-third of an ounce, or 160 grains, troy, and so on through the list my packets are all double the standard amount of seed.

In order to have this Mammoth Packet retail for the old price, 5c, I sell them at \$2.00 per hundred, which gives over 100 per cent profit, and pays one cent per packet more profit than the regular commission terms. Besides this I agree to look after your stock. My agent each year will bestroy all flat packet seed that are unfit for sale the following year, either from being too old or too badly soiled, if it is evident that reasonable care has been used to protect them from dirt after seed season is over, and I will send in their place such new seed as you may direct. There is no other line of packet seed that begins to offer the same inducements, both to the trade in the way of profits and to the purchaser in value, for the money. The novelty they present, when shown up by the side of the standard packet, goes far toward insuring their sale, for a customer must be indeed prejudiced if he would be willing to pay the same for the standard-sized packet that he would for my Double Quantity Mammoth Packet.

I have been to an expense of getting out new designs of flowers and vegetables for my Packets and Labels, and can safely claim there is not another line of seeds on the market that is an equal of mine in beauty and style of lithographing. The bags are made of a fine quality of paper, and the packing is neatly and accurately done. My cases, which I supply free with all orders large enough to require a case, are finished in two coats of shellac, nicely labeled, and will present as attractive an appearance as any seed case on the market. I furnish posters and hangers for advertising purposes, and, take my whole line of Packet Seeds, you will find them equal or superior in beauty and excellence to any line of seed offered, while no other line will compare with my Mam-

moth Packets for amount of seed to the packet or offer the same inducement to the purchaser. These goods are packed in 400 and 250 regularly assorted cases; the assortments are carefully made and ought to suit the trade as well as any selection you could make yourself, yet I will make no extra charge for special assortments and will gladly pack the goods to your order at the same price of \$2.00 per 100--cases free.

✿✿LARGE PACKAGES✿✿

To meet the demand for a ten-cent package, I pack Peas, Beans and Corn in a ONE-THIRD QUART pastboard cartoon. This, while not double the size of the ten-cent packages packed by other seedsmen, is the largest ten-cent package put up by anyone. The best that has been done heretofore has been a one-half pint to retail for that money. I have increased the quantity of seed to packet fifty per cent. and have not increased the price. I also pack Turnip and Rutabaga in four-ounce packages which retail at 15 cents, or at same price bulk seed should be sold at. My package labels are of a new design, beautifully lithographed in colors, and make my large packages the most attractive and showy of anything in their line. These I put in three regular assortments, as follows: Assortment A, 102 packages, cost \$5.50; assortment B, 76 packages, cost \$4.25, and assortment C, 60 packages, cost \$3.25, all packed in display cases without extra charge for case; also sell them by the dozen, as follows:

Peas and Beans, one-third quart cartoons, per dozen	\$.70
Corn, one-third quart cartoons, per dozen .....	.40
Turnip and Rutabaga, one-fourth pound cartoons, per doz. ....	.80

✿✿FLOWER SEEDS✿✿

The same statements that apply to my Flat Vegetable Packs apply to my Flower Seeds. They are DOUBLE QUANTITY, and there is nothing I sell where I give greater value for the money. I pack them in 50 and 100 packet boxes, and sell them at the same price as the Vegetable Packs, \$2.00 per 100 packets, no charge for box. My flower seed box is neat and attractive and when empty will make a valuable box for many purposes, and is worth one-fourth the amount I charge you for the seeds. Try a box and you are sure to want more next year.

✿LAWN GRASS IN PACKAGES✿

My one-pound package of High Grade Mixed Lawn Grass is a work of art; the quality of the grass seed is unsurpassed;

being the right varieties and mixture to produce the most perfect lawn. The price, \$2.00 per dozen, equal to less than 17 cents per pound, is only about what a good Lawn Grass will cost in bulk. The packets are marked to sell at 30 cents.

For convenience in ordering you will find below a list of different combinations of my Packet Seed. If any of these suit your wants you can order by number, if not, we can give you anything you want from one dozen packages to a complete line.

COMBINATION No. 1 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 8.00
} 90 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	} Per Case, 5.50
" } 12 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 12 one-pound Packages High Grade Lawn Grass,	2.00
1 Box 100 Mammoth Packets Flower Seeds.....	2.00
Total cost.....	\$17.50
Retail value.....	\$39.40. Pays profit of.....
	\$21.90

COMBINATION No. 2 CONTAINS:

1 Case 400 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 8.00
} 68 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	} Per Case, 4.25
" } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 100 Mammoth Packets Flower Seeds.....	2.00
Total cost.....	\$15.25
Retail value.....	\$34.80. Pays profit of.....
	\$19.55

COMBINATION No. 3 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 5.00
} 52 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	} Per Case, 3.25
" } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
" 6 one-pound Packages High Grade Lawn Grass,	1.00
1 Box 100 Mammoth Packets Flower Seeds.....	1.00
Total cost.....	\$10.25
Retail value.....	\$24.20. Pays profit of.....
	\$13.95

COMBINATION No. 4 CONTAINS:

1 Case 250 Mam. Flat Vegetable Packets at \$2.00 per 100,	\$ 5.00
} 52 $\frac{1}{2}$ Qt. Pkgs Peas, Beans and Corn,	} Per Case, 3.25
" } 8 $\frac{1}{4}$ Lb. Pkgs Turnip and Rutabaga,	
Total cost.....	\$ 8.25
Retail value.....	\$18.90. Pays profit of.....
	\$10.65

These goods are NOT SENT OUT TO BE SOLD ON COMMISSION, but in all cases the SALE IS OUTRIGHT.

Extra Fine Mixed,....
Sweet Peas.

THERE is no more popular or satisfactory way to grow Sweet Peas than in a row or hedge, and for that purpose Mixed Varieties, if the mixture is the right sort, give much the best results. This mixture is unsurpassed by any, and consists only of the best old and new sorts, in just the right proportion in regard to color, so that when in blossom they produce the most brilliant and showy effect. You may pay more for a Mixed Sweet Pea, but I doubt if a more satisfactory mixture can be procured at any price.

Price, 20 Cents per Pound.